

Todd Huft Sports Medicine Optimization Manager

# A VISION & MISSION FOR DOING MORE WITH LIFE

# VISION

AlloSource will be the trusted and preferred provider of safe, quality allograft tissue for the communities we serve

# MISSION

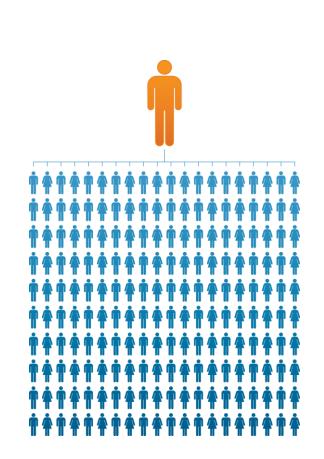
Honoring the gift of donation, AlloSource responsibly develops, processes and distrib life saving and life-enhancing human tissue for our communities



## THE NEED FOR DOING MORE WITH LIFE

# SOME FACTS ABOUT TISSUE DONATION

- Each year, life-saving and lifeenhancing tissue is provided by approximately 30,000 tissue donors
- Just one tissue donor can enhance the lives of more than 200 people
- Approximately 1.5 million allografts are transplanted each year for a variety of life-saving and lifeenhancing surgeries





#### A COMPANY DOING MORE WITH LIFE

ALLOSOURCE IS ONE OF THE LARGEST, MOST RESPECTED TISSUE BANKS IN THE U.S.

- Non-profit organization
- 400+ employees
- Multi-shift, 365-day processing
- 15 + years in operation
- 3 buildings in Centennial, Colorado





### **HISTORY OF ALLOSOURCE**

Mile High Transplant Center (Donor Alliance) builds facility for excess tissue		New (Current) Management Team Relocation to new facility Contract Manufacturing Fresh Graft Program		AlloSource expands R&D, new business development to expand the gift: Osteocel, AlloStem, AlloWrap, AlloSkin	
1992	1994	2000 - 2004	2005 - 2008	2008 - 2009	2012
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Donor Alliance (Denver), ROBI/Gift of Hope (Chicago) and Mid-America Transplant Services (St. Louis) form AlloSource USTC Acquisition enables Skin Program. LABS Acquisition. (2) New OPO partners: Buffalo (UNYTS) and Iowa (IDN)

New OPO members Life Gift. 80,000 square foot expansion



## A COMPANY DOING MORE WITH LIFE

# ALLOSOURCE STRUCTURE

- Cooperative with dedicated corporate members OPO's
- Small pool of OPO recovery partners
- Long-term relationships
- AATB Members
- Recovery training programs
- Hands-on donor services team
- Medical Director releases for every donor

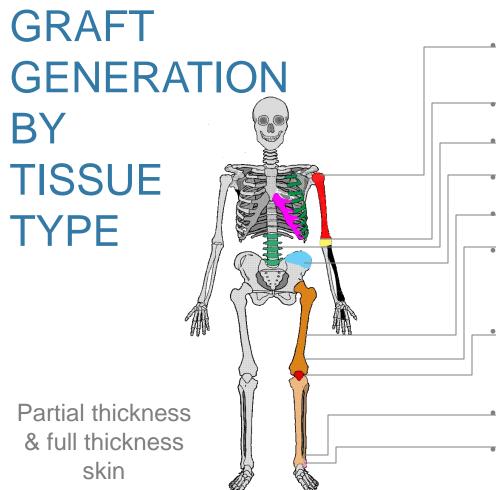


#### INDUSTRY LEADER IN ALLOGRAFT TRANSPLANTATION

WE HONOR EVERY GIFT OF DONATION BY MAXIMIZING ITS MEDICAL IMPACT



# PRODUCTS FOR DOING MORE WITH LIFE



- Whole, Proximal, Chips, DBM
  - Elbow, Whole Joint
  - Cancellous Chips
  - Wedges, Dowels, Chips

Fascia

- Proximal/Distal, Dowels, Heads, Shafts, Chips, DBM
- BTB, Proximal, Dowels, Chips, Shafts, DBM, Hamstrings
- Shaft, Chips, DBM
- Ankle, Whole Joint



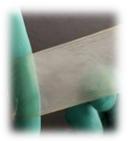
#### OUR COMMITMENT – DOING MORE WITH LIFE



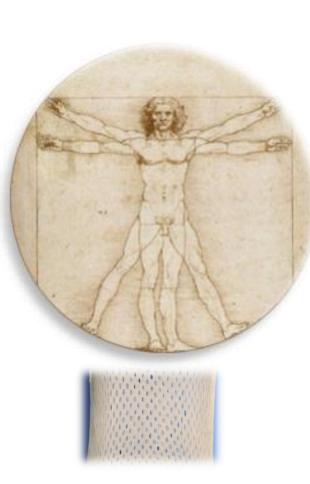
Putty from Bone



Tendons for ACL Repair



Amniotic Tissue



Allograft skin for burns & wounds



Adipose-Derived Stem Cells



Cancellous Cubes from Bone





#### BONE CAN ACTUALLY BE FORMED INTO A PUTTY

A LEADING PROVIDER OF OSTEOBIOLOGIC AND DEMINERALIZED BONE MATRIX (DBM) PRODUCTS

- Help stimulate natural bone formation by creating a framework into which host cells migrate
- Resulting in the potential for improved outcomes for patients

AlloFuse® DBM Putty and AlloFuse® Plus DBM Putty



AlloFuse® DBM Gel AlloFuse® Plus DBM Paste





#### EXTRAORDINARY USES WITH DONOR BONE

#### BONE SHAPED INTO SPECIFIC FORMS TO AID IN FUSION OF THE CERIVAL AND LUMBAR SPINE TO ALLEVIATE PAIN CAUSED BY DISEASE STATES



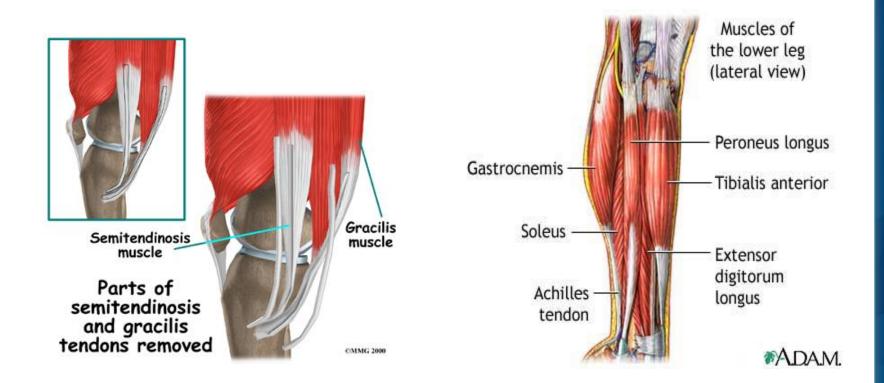


#### AS MANY AS 14 TENDONS FROM ONE DONOR



SPORTS MEDICINE: TENDONS, MENISCUS AND CARTILAGE TO REPLACE TISSUES

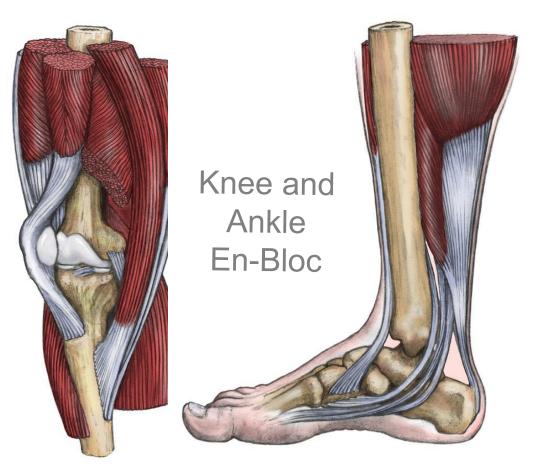
### ALLOGRAFT TENDONS USED FOR ACL





#### JOINT RESTORATION – FRESH ALLOGRAFTS

- Articular cartilage refrigerated to optimize cartilage cell viability
- Graft types can include any type o size of articular cartilage from any joint in the body
- Joint Restoration Tissues generally transplanted day 15 from recovery





#### THE MOST LIVING SAVING TISSUE: SKIN

# THE GOLD STANDARD IN BURN TREATMENT

- AlloSource provides burn skin to 60% of all the burn centers in the US
- Allograft skin is truly lifesaving for burn patients



### TAMPA GENERAL – BURN UNIT





- Regional Burn Trauma unit for Haitian evacuees
- AlloSource has sent 131 sq ft of skin
- 39 donors of Donor Alliance skin sent to save patient lives!



### ALLOGRAFT PROCESSING

- Processing Human tissue: Clean cut and shape tissue into allografts.
- Donor tissue is processed in ISO 5 processing suites within the clean room.





## ALLOGRAFT PROCESSING

- Sterile equipment is utilized for processing tissue.
- Technicians dawn sterile garments and utilize aseptic technique.





## ALLOTRUE PROCESS

- AlloTrue: automated cleansing of bone and tissue in a closed system.
- The system contains motion to completely expose the tissue to the reagents and ultrasonication to facilitate removal of blood and lipids.
  - For bone allografts: Hydrogen peroxide, antibiotic solutions and sterile water are infused into the canister to remove blood and lipids, disinfect and clean the bone grafts.
  - For soft tissues: Antibiotic and sterile water solutions are infused into the canister to remove blood and lipids and disinfect the tissue grafts.





## ALLOGRAFT FINAL PACKAGING

- After the allografts have been run through the AlloTrue process, each allograft is evaluated, measured, cultured and packaged.
- Fluid extraction culturing methodology is utilized.





## STERILIZATION OF ALLOGRAFT TISSUE

- Bone and tissue allografts are exposed to low dose gamma irradiation at low temperatures
- Low dose gamma:
  0.9-1.2 mRad.
- Cold temperatures: -40 C
  - Sterilize allografts without denaturing proteins.
  - Cold temperatures to avoid free radical formation during sterilization.



### FOR MORE INFORMATION: ALLOGRAFTPOSSIBILITIES.ORG

#### Allograft Possibilities

#### THE PREMIER WEB SOURCE ON TISSUE DONATION AND TRANSPLANTATION

Recipient and Donor Stories

About Tissue Transplant

**Donation News** 

**OPO Resources** 

#### SHARE YOUR STORY

Are you a tissue transplant recipient individual story in this forum to help donation and its possibilities.

Or, if you are a family member of a ti to share the story of your loved one t their brave choice to give the gift of li

#### ASK A QUESTION

Do you have a question about tissue donation or tissue transplant?

We would be happy to answer it on the blog.

COLORADO WOMAN RETURNS TO OUTDOOR PASSIONS FOLLOWING BONE GRAFT TRANSPLANT | NOVEMBER 29, 2011



At 77 years old, Jane Przedpelski describes herself as "happily active." A Colorado resident, she finds pleasure in camping,

ins and the desert with her and subsequent broken leg







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